

Fiorano Modenese, July 22, 2025

Subject: Discontinued Items.

Good morning everyone,

To improve customer service and optimize production, we would like to inform you that the following items will be discontinued starting September 12, 2025:

- **NATIVA - ENTIRE COLLECTION**
- **ROMA STONE - ENTIRE COLLECTION (except Corten matt 80x160)**
- **PLEIN AIR - OUT 20x120 finish only**
- **30x60 SIZE - Glim Gemme – Sheer – Roma - Maku (and Maku Mosaici OUT)**
- **PEAK TEXTURE - Lumina 30.5x91.5 – Lumina Stone 30.5x91.5**
- **TRACK and FLOWER TEXTURE - Summer 30.5x91.5**
- **DECO TAUPE, DOMINO TAUPE, DOMINO GREY - Mat&More 25x75**
- **FOLD and FOLD GLITTER TEXTURE - Roma 25x75**
- **YLICO GRES PORCELLANATO - 80x80 size only and Porcelain Stoneware Mosaics**
- **FAPEXXTRA 80x160 COLLECTIONS:**

<u>SERIES</u>	<u>BACKGROUNDS</u>	<u>DECORATIONS</u>	<u>MOSAICS</u>
BLOOM	PRINT Texture	Metal ins., Rose ins., Delave mix3, Dandelion mix3	All
COLOR MOOD	ALL (<i>except</i> MENTA and TROPICAL)		All
FAPMURALS	FLOWER CORTEN	Iper Flower Corten mix3, Iper Flower Soft mix3, Iper Tropical Kenzia mix3	
ROMA STONE	ALL (<i>except</i> CORTEN MATT)		
SHEER	CAMOU Beige and Grey	Bamboo ins. – Pattern ins.	Sharp Mix 2 30,5x61 Camou 30,5x30,5

I want to reiterate the basic rules for proper order and shipment management, which will occur by September 12, 2025:

- Items will be sold at a standard price, equal for everyone, to ensure material availability for all ongoing orders.
- No reservations or material orders will be accepted unless for immediate shipment, at the prices listed below, regardless of quantity.
- At the end of the period, once all orders have been fulfilled, a proposal will be made for warehouse clearance.

The prices for the discontinued series will be as follows:

SIZE	SERIES	FULL PALLET	COMMISSION
80x160	BLOOM, COLOR MOOD, FAPMURALS, ROMA STONE, SHEER	20 €	22 €
30,5x91,5	LUMINA, LUMINA STONE, SUMMER	13 €	15 €
30x60	GLIM, MAKU, SHEER, ROMA	12 €	14 €
25x75	MAT&MORE, ROMA	11 €	13 €
80x80	NATIVA, ROMA STONE, YLICO	13 €	15 €
120x120	ROMA STONE	15 €	17 €
60x120	ROMA STONE	13,50 €	15,50 €
7,5x45	ROMA STONE	14 €	16 €
OTHER	DECORATIONS AND SPECIAL PIECES	-50% -50%	

Please promptly inform the entire sales force about this. I emphasize once again the importance of adhering to these rules to allow everyone to smoothly fulfill any final orders currently being finalized.

For any further information or clarification, I remain at your disposal.

Sincerely, Francesco Guidetti

